

Company Overview > Fact Sheet

ASUR operates 9 airports in the southeast of Mexico, serving more than 31 million passengers per year, as well as the main airport in San Juan, Puerto Rico, and six airports in Colombia.

In February of 2013, the company Aerostar Airport Holdings, LLC began operating Luis Muñoz Marín International Airport in San Juan, Puerto Rico. Aerostar is a company in which ASUR holds a stake of 60%; the other 40% belongs to the Public Sector Pension Investment Board, a Canadian investment fund. Luis Muñoz Marín Airport handled more than 8.3 million passengers in 2018.

In October of 2017, ASUR announced the acquisition of the Colombian company Airplan, S.A., which operates six airports in the cities of Medellín, Montería, Carepa, Quibdó, and Corozal. The six airports together served more than 10.6 million passengers in 2018.

In the period **1999 – 2018**, the company reported:

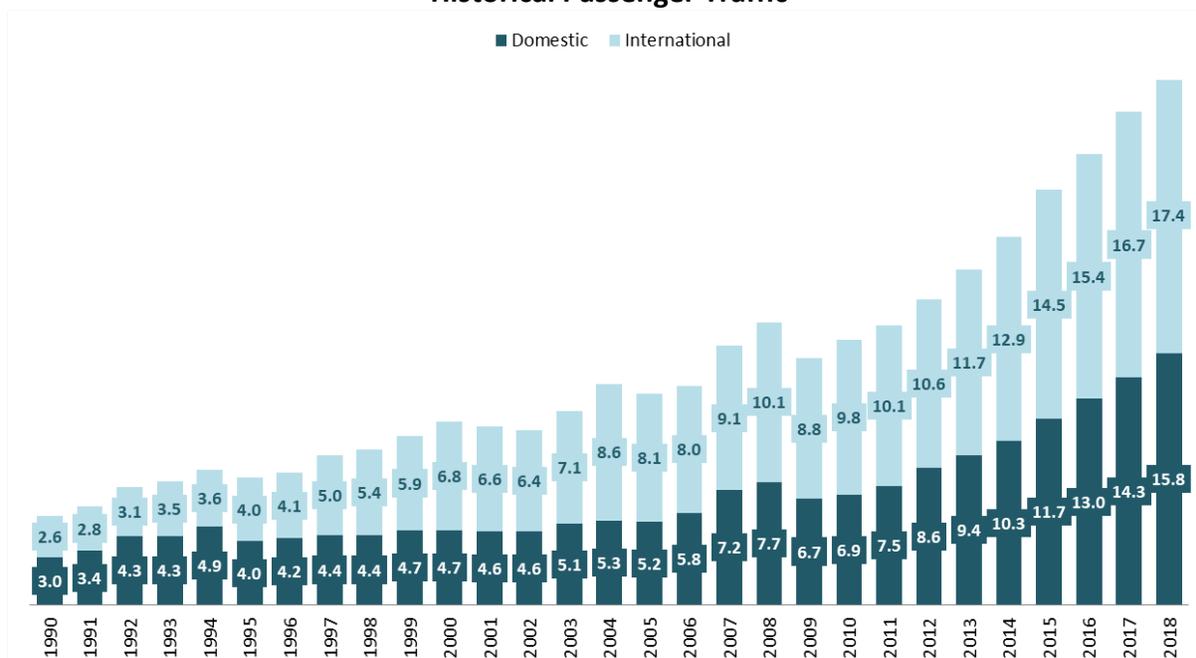
- A compound annual growth rate (**CAGR**) in total revenues of **13.6%**
- A CAGR of **15.4%** in EBITDA

Historical Passenger Traffic Growth

In the last 28 years (1990 – 2017), total passenger traffic in ASUR’s Mexican airports has grown from 5.6 million to 33.2 million:

- International passengers increased from 2.6 to 17.4 million
- Domestic passengers increased from 3.0 million to 15.8 million

Historical Passenger Traffic



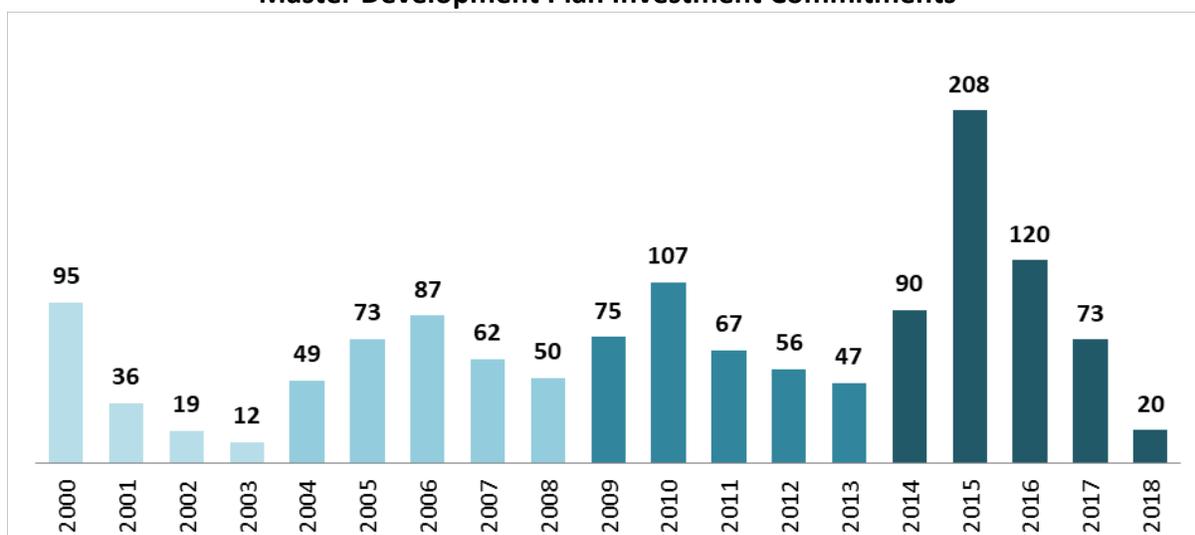
Investments in Excess of the Master Development Plans

In the period 1999 – 2018, ASUR established and exceeded investment commitments with the Mexican government in the amount of approximately **\$1.35 billion U.S. dollars**, in order to optimize its airports.

In the current 5-year period alone (2019 – 2023), ASUR has investment commitments totaling **\$647M USD**.

(Sums in dollars calculated at an exchange rate of 19.24 Mexican pesos per dollar)

Master Development Plan Investment Commitments



Millions of US dollars, as of December 31st, 2018

Commercial Strategy

- Commercial revenues represented 38.4% of total revenues in 2018, which was significantly higher than in previous years (for instance, in 2002, commercial revenues were just the 13.2% of total revenues).
- Commercial revenues per passenger during the period were \$5.90 USD per passenger.

Our Main Airport: Cancún

- Serves about 25 million passengers per year (representing around 76% of total traffic in ASUR).
- It is the most important tourist destination in Mexico, the Caribbean and Latin America.

Strong Historical Cash Flow

ASUR has repeatedly been recognized as one of the companies in Mexico with the highest levels of liquidity and solvency, as a result of its strong cash flows.

High Proportion of Fixed Costs

A significant proportion of the company's costs are fixed, and consequently any increase in revenues tends to be directly reflected in final profits.

Diversified Client Base

Major airlines from around the world offer their services in the airports of ASUR.

Corporate Governance

Since the company was created, it has received several awards for corporate governance standards. These acknowledgements are recognized internationally as a useful tool in order to measure excellence in investor relations. We have adopted very high standards in corporate governance practice, with a professional and transparent Board of Directors and Committees.